



Mergers & Acquisitions



The Buyers Club

Membership Application

Agency Data

E-mail: jpickett@astonishresults.com or FAX: 614.654.5691

Date of Application: _____

Agency Name: _____

Main Office Address

Street Address: _____

City: _____ State: _____ Zip: _____

County: _____ Nearest Metro Area: _____

Agency Principal/Main Contact

Name: _____ Title: _____

Office Phone: _____ Cell Phone: _____

Office Email: _____

Alternate Email: _____

Other Principal/Officer of Agency authorized to discuss Acquisitions

Name: _____ Title: _____

Phone: _____ Email: _____

Agency Acquisition Experience

1. Has Agency ever acquired another agency or book of business? YES NO

2. If NO, continue to Question #6. If YES, how many acquisitions in past 5-years? _____

3. Approximate dates of each acquisition (Month/Year, earliest to most recent):

4. Range of Purchase Price for acquisitions. Lowest: \$ _____ Highest: \$ _____

5. Type of Deal Structure used in acquisitions (circle all that apply):

Down Pymt+Seller Financing (% Down _____) Earn Out/Look Back Guaranteed/Fixed Price

All Cash at Closing Variable Price with Floor/Ceiling Other

6. Acquisition Capital sources (circle all that apply): *Corporate Earnings Private Funds*

3rd Party Financing: Corporate Loan Private Loan Line of Credit